



## NEWS RELEASE

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## Custom Solutions, Inc. To Support UPB Technology CSI to Include UPB Support In HomeVision and HomeVision-Pro

**Northridge, April 26, 2004:** Powerline Control Systems (PCS) is pleased to announce that Custom Solutions, Inc. (CSI) has implemented support for PCS' Universal Powerline Bus (**UPB**) technology. Support from CSI, the manufacturer of the award-winning HomeVision line of whole-house controllers since 1996, gives **UPB** another strong presence in the controller market and further validation of **UPB** as the best power line carrier technology available.

"**UPB** represents the next generation of power line carrier technology," explains CSI President Craig Chadwick. "**UPB** provides increased functionality and dramatically improved reliability. The increased reliability is especially important to us, as the well-known problems of less sophisticated technologies create difficulties for our customers. **UPB** is a great addition to CSI's HomeVision and HomeVision-Pro controllers."

Marshall Lester, CEO of PCS and inventor of the **UPB** technology concurs, "The addition of a truly reliable Powerline Communication technology and a full line of load control products will enable the residential controller market to finally reach its full potential in sales, functionality and overall system performance. The lack of reliability of Powerline Communications equipment has been the weakest link of the home controls industry. **UPB** based products will finally provide a reliable retrofit solution to this problem".

CSI joins a rapidly growing list of manufacturers that have begun supporting **UPB** technology, from central vacuum manufacturers to industrial lighting companies. PCS released its own line of residential lighting control products in January 2004 that operate using **UPB** technology, with products ranging from dimmer switches to computer interfaces. As the momentum behind **UPB** grows, PCS expects **UPB** technology to become the new standard in Powerline Communications for electrical and lighting control.

For more information on PCS's Universal Powerline Bus (**UPB**) product line, or Licensing **UPB** Technology, contact Stan Mann, PCS' VP & Director of Business Development and Licensing, 888-701-9831 or visit [www.pcslighting.com](http://www.pcslighting.com).

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### **About PCS (Powerline Control Systems, Inc.)**

Founded in 1992, PCS ([www.pcslighting.com](http://www.pcslighting.com)) has been developing, manufacturing, and marketing reliable, high-quality lighting controls for the residential and commercial markets. PCS' products are designed to work on standard power lines, using the power line to communicate control signals without any additional wiring. Over the past four years PCS has been dedicated to the development and deployment of the Pulse Position Modulated **UPB** communication technology.

### **About Custom Solutions, Inc.**

CSI ([www.csi3.com](http://www.csi3.com) or 800-398-8882) designs and manufactures the award-winning HomeVision line of whole-house automation controllers. HomeVision debuted in 1996, and the more powerful HomeVision-Pro controller became available in mid-2003. Both products fulfill CSI's vision of providing affordable controllers that integrate numerous functions into a single unit that can run without a dedicated PC.